

Good afternoon everyone,

The 2012 Landscapes have been released. We have also been notified of most of the Medigap rates for 2012.

Attached are drafts of the documents we plan to distribute to counselors during the October 3rd and 4th trainings.

Here is a quick summary of the changes we will see in 2012.

Medicare Advantage Plans

BlueCross is offering a 3rd plan in 2012, Medicare HMO Blue PlusRx.

Both HMO plans will have a \$150 deductible for brand name medications only (Tier 1 medications are not subject to the deductible).

Fallon added Fallon Senior Plan Super Saver Rx.

Fallon Senior Saver Basic Rx renamed to Fallon Senior Saver Rx

Health New England – no major changes

Secure Horizons is now UnitedHealthcare

AARP Complete Choice Regional PPO increased its premium from \$0 to \$20 a month.

Tufts – no major changes

Today's Options PFFS is still offering plans in Berkshire county and the Islands and added two new plan options.

Erickson, a MA plan specifically for two assisted living locations is not listed in the landscape this year.

Special Needs Plans / Senior Care Options

Fallon's NaviCare SCO has extended into Franklin, Hampden, Hampshire, Middlesex and Norfolk Counties

Rebranding of Evercare.

Evercare IP is now UnitedHealthcare Nursing Home Plan (PPO SNP)

Evercare Senior Options is now UnitedHealthcare Senior Care Options (HMO SNP)

Prescription Drug Plans

In 2012 we will have 30 PDPs offered in Massachusetts, down from 34.

Plans that will no longer be offered:

Aetna Medicare Rx Plus (S5810-206)

Envision Rx Plus Gold (S7694-036)

Medco Medicare Rx Choice (S5660-173)

Advantage Star Plan (S5644-068)

Sterling Rx (S4802-023)

Tufts Standard (S0655-001)

Tufts Enhanced (S0655-002)

We are currently researching where members of these plans will end up in 2012, as some plans will be able to move their members to a similar plan without re-enrolling.

New plans in 2012:

First Health Part D Value Plus

Rite Aid/EnvisionRxPlus

United American - Select

Plan name change: Aetna Essentials will now be Aetna CVS/pharmacy Prescription Drug Plan

Extra Help

The following plans will have no premium for Full Extra Help and MassHealth beneficiaries and will accept assignment of new beneficiaries in 2012

Aetna CVS/pharmacy Prescription Drug Plan (New for 2012)
CIGNA Medicare Rx Plan One (New for 2012)
Community CCRx Basic
CVS Caremark Value
First Health Part D Premier
Humana Walmart-Preferred Rx Plan
United American – Select (New for 2012)

The following plans will have no premium for Full Extra Help and MassHealth beneficiaries after “de minimus” and will be unable to accept assignment of new beneficiaries in 2012

Health Net Orange Option 1
HealthSpring Prescription Drug Plan – Reg 2
WellCare Classic

The following plans will no longer have a \$0 premium for Full Extra Help and MassHealth Beneficiaries :

AARP MedicareRx Preferred (\$5.00)
BravoRx (\$2.20)
MedicareRx Rewards Standard (\$8.50)
Advantage Star Plan (not offered in 2012)

Individuals in these plans will receive 1 of 2 letters in early November.

Blue letter – provided to those individuals who were autoassigned to the plan originally. These individuals will be informed that they may elect to stay with their current plan and pay a higher premium by calling the plan or they will be randomly reassigned to another plan.

Tan letter – “choosers letter” - provided to those individuals who choose the plan themselves. They are informed of the increased premium and told what plans in their region are available at \$0 premium.

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